

Step into a high-tech world with a strong focus on innovation! PANalytical's mission is to improve our customers' business by providing high-added value analytical solutions. Over the years we have built up a solid reputation as a worldwide leading supplier of analytical instrumentation and software of X-Ray diffraction and fluorescence systems. The food you eat or the medication you take are probably tested by these material characterization systems. PANalytical has multiple locations all over the world and its headquarter is located in Almelo, The Netherlands. At PANalytical we are working in an environment where we value integrity, empowerment, customer focus, restless innovation and high performance. Are you the one who is willing to work in this environment and share your talents with your future colleagues?

**Job location:** Almelo, the Netherlands

### Job description

We are looking for an ambitious and commercially oriented Segment Manager for managing our business in the Food and Pharmaceutical Industry. The successful candidate will define product and marketing strategies for targeting customer groups in this industry sector, thereby contributing to the realization of commercial targets of PANalytical. To realize these strategies the Segment Manager is responsible for the specification of products, solutions and the marketing and communication of these products. The Food & Pharma Segment Manager will establish and maintain a worldwide network in the Food and Pharma Industries. The Product Manager directly reports to the Product Marketing Manager XRF.

### Job requirements

The preferred educational and experience profile of the person we seek is outlined below, but candidates with less experience will be considered depending on their drive and motivation:

- Bsc / MSc / PhD in Analytical Chemistry, Physics, Food Science, Pharmaceutical Science.
- Minimum five relevant experience.
- Has or is driven to build an International network in the food and pharma industries.
- Preferably experience with industry laboratory analysis and quality control.
- Outgoing personality with high level of flexibility and customer orientation.
- Project management skills.
- Good communication and people management skills.
- Excellent command of English, both written and verbal.
- Willingness to travel internationally frequently.

### We offer

- Working in an organization dedicated to excellence.
- Growth opportunities to shape your professional career.
- Salary depended on experience, education and skills. In addition we offer social benefits.

### Interested?

For questions about the content of the vacancy you can contact our Product Marketing Manager XRF, Simon Milner ([simon.milner@PANalytical.com](mailto:simon.milner@PANalytical.com) / +31546-34446) Please send your full application with cover letter in English to Wendy Koster our HR Advisor ([wendy.koster@PANalytical.com](mailto:wendy.koster@PANalytical.com)). For more information about the procedure you can reach her on: +31546-534310.